

FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS

PROCUREMENT DIVISION

320 Hospital Drive Ste. 23

Warrenton, Virginia 20186

Phone: (540) 428-8715

Fax: (540) 347-5753

NOTICE OF CONTRACT AWARD

1. DATE: July 12, 2005
2. COMMODITY NAME: Produce Products
3. CONTRACT NUMBER: 98-04smc
4. SUPERCEDES: 55-00smc
5. CONTRACT PERIOD: August 15, 2004 through August 14, 2005
1st renewal period: August 15, 2005 through August 14, 2006
6. RENEWAL OPTIONS: Three (3) one-year renewals
7. CONTRACTOR: Merchants Grocery Co. Inc. FIN 54-0301080
VN: 630862 800 Maddux Drive
Culpeper, VA 22701
PH (540) 825-0786 FX (540) 825-9016
8. TERMS: Net 20 after receipt of statement
9. DELIVERY: Ten (10) days after receipt of initial order, then per
scheduled delivery days; F.O.B. Destination
10. FOR FURTHER INFORMATION CONTACT: Barb Whitehurst
Senior Buyer PH (540) 428-8715
11. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL USING
DEPARTMENTS: This contract is the result of a competitive bid program and its use must
follow the FCG&PS Procurement Policy/Procedures for the purchase of the commodity
listed herein. Please see the reverse side of this notice for further instructions regarding
this contract.

By: _____
Barbara Whitehurst
Senior Buyer

INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 428-8717 or 8720. A Blanket Purchase Order may be utilized, with internal release numbers, for user convenience.
2. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
3. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department. The Contractor shall issue credit due for unsatisfactory/poor product with user representatives.
4. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
5. Pricing Formula: Unit pricing will be calculated by using the base market cost, based on the weekly Jessup Market of MD, and adding the fixed fee as indicated on the Contract Pricing Schedule attached. Contract pricing based on 15% markup on full cases, 20% markup on “each”.
6. Renewals: As stated on the face of this notice, three one-year renewals remain on this contract. Renewal notice will be issued, with the review and approval of using departments, approximately sixty days in advance of the expiration date of the current term.
7. Price Adjustments: Changes to prices will be negotiated only at the time of renewal. All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.

Contract #98-04smc
PRODUCE PRODUCTS CONTRACT PRICING SCHEDULE

Item Number	Description	Unit	Fixed Fee, to be added to weekly Jessup Market of MD
1	ALFALFA SPROUTS: fresh, tender and free from wilt and browning in color. Purchased by the pound.	Lbs.	FF: <u>.35</u>
2	APPLES: Red Delicious. Firm. U.S. Fancy or better. Pack: 125 per case.	Case	FF: <u>3.42</u>
3	APPLES: Yellow or Golden Delicious. Firm. U.S. Fancy or better. Pack: 125 per case	Case	FF: <u>3.94</u>
4	BANANAS: Petite: 90% free of blemishes. Ripeness: #5 (yellow with green tips) Chiquita, Dole or equal.	Case	FF: <u>2.25</u>
5	BEAN SPROUTS: fresh, tender and free from wilt and browning in color. Purchased by the pound.	Lbs.	FF: <u>.18</u>
6	BROCCOLI: fresh and free from wilt, dark green, crisp, with compact cluster of small flower buds. No yellow color visible. U.S. #1. Pack: 1 ½ - 2 lb. Bunches	Bnch	FF: <u>.18</u>
7	CABBAGE: Red, approximately 3 lb. Head, well trimmed. Purchased by head.	Head	FF: <u>.13</u>
8	CARROTS: Topped, U.S. #1, fresh (washed and topped) 1" – 1 ½" in diameter maximum, 4" minimum length. Pack: 50 lb. Sack	Sack	FF: <u>.08</u>
9	CARROTS: Same specifications as Item #9. Pack: 1 Lb. Cellophane packages	Pckg.	FF: <u>.17</u>
10	CAULIFLOWER: U.S.#1, trimmed, white. Heads should be firm, w/compact flower clusters w/ no browning. Not less than 4" diameter per head. Pack: Cello wrapped by head	Head	FF: <u>.27</u>
11	CELERY: Washed, Green Pascal type. Trimmed stalks, no seeders, U.S. #1. 2 lb. Averages bunch. Pack: 30 bunches – 60 lbs. by the case.	Case	FF: <u>2.97</u>
12	CELERY: Same specifications as Item #12. 2 Lb. Bunch average. Pack: 2 Lb. bunch	2 Lb. Bunch	FF: <u>.13</u>
13	COLESLAW MIX: Contains cabbage and carrots Pack: 5 lb. bag	Bag	FF: <u>.60</u>
14	CUCUMBERS: U.S. #1 small, fresh (washing, slicing type). Small size – 1 ½" – 2" diameter. Pack: pound	Lbs.	FF: <u>.05</u>
15	GRAPEFRUIT: Fresh, U.S. #1, size 32 count per box. Style: seedless. Color: White Pack: dozen	Doz.	FF: <u>1.10</u>
16	GRAPEFRUIT: Fresh, U.S. #1, size 32 count per box. Style: seedless. Color: Pink Pack: dozen	Doz.	FF: <u>1.10</u>
17	GRAPES: Firm, tender, sweet, U.S. #1. Style: seedless. Color: green/white to light gold. Lunch box pack. Pack: pound	Lbs.	FF: <u>.21</u>
18	GRAPES: Firm, tender, sweet, U.S. #1. Style: seedless. Color: Deep red to reddish rust. Lunch box pack. Pack: pound	Lbs.	FF: <u>.21</u>
19	GREEN ONION: Green fresh tops, medium size necks. Bulbs well trimmed. U.S. #1. Pack: 1 dozen/bunch	Bunch	FF: <u>.05</u>

Contract #98-04smc
PRODUCE PRODUCTS CONTRACT PRICING SCHEDULE

Item Number	Description	Unit	Fixed Fee, to be added to weekly Jessup Market of MD
20	KALE: Dark green leaves, curly leaves, young, tender. To be used as garnish and eaten raw. U.S. Grade #1. Pack: pound	Lbs.	FF: <u>.11</u>
21	LEMONS: U.S. #1. 165 size Pack: dozen	Dozen	FF: <u>.38</u>
22	LETTUCE: Fresh, crisp heads. Variety: Iceberg style. U.S. #1 Pack: 24 heads/carton	Ctns.	FF: <u>2.82</u>
23	LETTUCE: Same specification as Item 20. Fresh. Pack: each, cello wrapped.	Pckg	FF: <u>.17</u>
24	MELON: Canteloupes, U.S. #1, 18 count per standard crate, Creamy yellow thick rind covered with yellow "netting", peach colored flesh, juicy sweet flavor. Pack: 18/crate	Crates	FF: <u>1.50</u>
25	MELON: Cantaloupes. Same specifications as Item 24. Pack: Purchased by melon/each	Each	FF: <u>.12</u>
26	MELON: Honeydew, US #1. Round with smooth, creamy yellow rind. Light green flesh w/juicy, sweet flavor. Pack: Purchased by melon/each	Each	FF: <u>.30</u>
27	ONIONS: Yellow, jumbo, Sweet Spanish variety. Globe shape. U.S. #1. Pack: purchased by pound	Lbs.	FF: <u>.06</u>
28	ONIONS: Bermuda, flat-top shape, thin dry outer skin, medium-firm, fresh mild flavor, red color. U.S. #1. Pack: purchased by pound	Lbs.	FF: <u>.08</u>
29	ORANGES: U.S. #1 or better. Variety: Valencia or Navel (winter) (ELEMENTARY SCHOOLS) Pack: 125 per box	Bxs.	FF: <u>1.77</u>
30	ORANGES: U.S. #1 or better. Variety: Valencia or Navel (winter) (SECONDARY SCHOOLS) Pack: 100 per box	Bxs.	FF: <u>1.77</u>
31	PARSLEY: Fresh curly, U.S.#1, approximately 4 oz. Bunches. Pack: bunch	Bunch	FF: <u>.05</u>
32	PEACHES: Creamy/yellow skin color w/varying degrees of red blush, free of bruises/discoloration. Pack: 38-lb. box	Box	FF: <u>2.40</u>
33	PEPPERS: Medium/large, green, fresh. Bell style, 2 3/4" diameter minimum. Pack: pound	Lbs.	FF: <u>.08</u>
34	PEARS: 135 COUNT, Anjou or Bartlett (in season) pears. U.S. #1. Pack: case	Case	FF: <u>3.60</u>

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Item Number	Description	Unit	Fixed Fee, to be added to weekly Jessup Market of MD
35	PINEAPPLE: Whole w/green top, rich yellow in coloring. Cylindrical shape (to look and smell good for merchandising) U.S. Grade 1. Hawaii (specifically domestic) Size: 3 – 4 lbs. Pack: Each	Each	FF: <u> .30 </u>
36	POTATOES: White, baking. U.S. #1, 80 count, oblong in shape. Price by case (SECONDARY SCHOOLS) Pack: case	Case	FF: <u> 2.35 </u>
37	POTATOES: White, baking. U.S. #1, 100 count, oblong in shape. Price by case (ELEMENTARY SCHOOLS) Pack: case	Case	FF: <u> 1.62 </u>
38	RADISHES: Red, fresh. Style: Topped. Round variety. Size: medium, packed in cellophane bags, free from bitterness, decay or shriveling. Each bag shall state quantity and weight. U.S. #1 Purchased by bag. Pack: 6 oz. bags	Bags	FF: <u> .06 </u>
39	SPINACH: Fresh (washed). Trimmed and cleaned, packed in cellophane bags. U.S. #1. Purchased by bag. Pack: 10 oz. Per bag	Bags	FF: <u> .20 </u>
40	SQUASH, ZUCCHINI: Green, straight, cylindrical, 5-8 inches long, 2- 3 ½" in diameter; firm, young, tender (to be eaten raw) Pack: pound	Lbs.	FF: <u> .07 </u>
41	SQUASH, YELLOW "CROOKNECK": 8-9" long, 2-2 ½" in diameter, firm, young, tender (to be eaten raw) Pack: pound	Lbs.	FF: <u> .07 </u>
42	TOMATOES: Unworked. U.S. #1. Color: light red, medium size. Fresh lobe. Pack: 25 lb. boxes	Bxes	FF: <u> 1.62 </u>
43	TOMATOES: Unworked. U.S. #1. Color: light red, medium size. Fresh lobe. Pack: pound	Lbs.	FF: <u> .09 </u>
44	TOMATOES: Cherry, fresh. Color: light red, firm ripe, U.S. #1. Pack: pint	Pint	FF: <u> .19 </u>
45	TOMATOES: Cherry, fresh. Color: light red, firm ripe, U.S. #1. Pack: Flat, 12 pints per flat	Flat	FF: <u> 1.62 </u>

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PRODUCE PRODUCTS CONTRACT PRICING SCHEDULE

Item Number	Description	Unit	Fixed Fee, to be added to weekly Jessup Market of MD
46	STRAWBERRIES: Fresh (California preferred) U.S. #1. (in season only) Pack: pint	Pint	FF: <u>.22</u>
47	STRAWBERRIES: Fresh (California preferred) U.S. #1. (in season only) Pack: Flat, 12 pints per flat	Flat	FF: <u>1.92</u>
48	WATERMELON: 10 Lbs. or over, U.S. #1 (in season only) Pack: Each/per melon	Each	FF: <u>.60</u>
49	EGGS: USDA Grade A Large size wt. (21 oz.) Natural shell. Pack: 15 dozen per case	Case	FF: <u>1.74</u>
50	EGGS: USDA Grade A Large size wt. (21 oz.) Natural shell. Pack: individual one-dozen carton	Doz.	FF: <u>.16</u>
51	SNOW PEAS	Lb.	FF: <u>.40</u>
52	VALUE ADDED PRE-CUT SPECIAL PRODUCE: Honeydew, 5# bag Cantaloupe, 5# bag Pineapple, 5# bag Mixed Fruit, 5# bag Sliced Cucumbers, 5# bag Apple slices, Granny Smith, portion bags, ½ cup Broccoli Florets, 5# bag Cauliflower Florets, 5# bag Jicama Sticks, 5# bag	Bag	FF: <u>1.80</u> FF: <u>1.80</u> FF: <u>3.00</u> FF: <u>1.80</u> FF: <u>1.20</u> FF: <u>(no bid)</u> FF: <u>1.90</u> FF: <u>2.60</u> FF: <u>(no bid)</u>